



Florida's Race to the Top



Vendor Symposium
September 30, 2010

AGENDA

- Opening Remarks
- Staff Introductions
- Florida Overview
- Race to the Top Overview
- Procurement Processes and Procedures
- Q&A



Florida School System Overview

- 67 School Districts
- 4 Lab Schools
- Florida School for the Deaf and Blind
- Dozier/Okeechobee School
- Florida Virtual School
- ❖ 71 Schools awarded School Improvement Grant funds



Race to the Top Overview



Overview

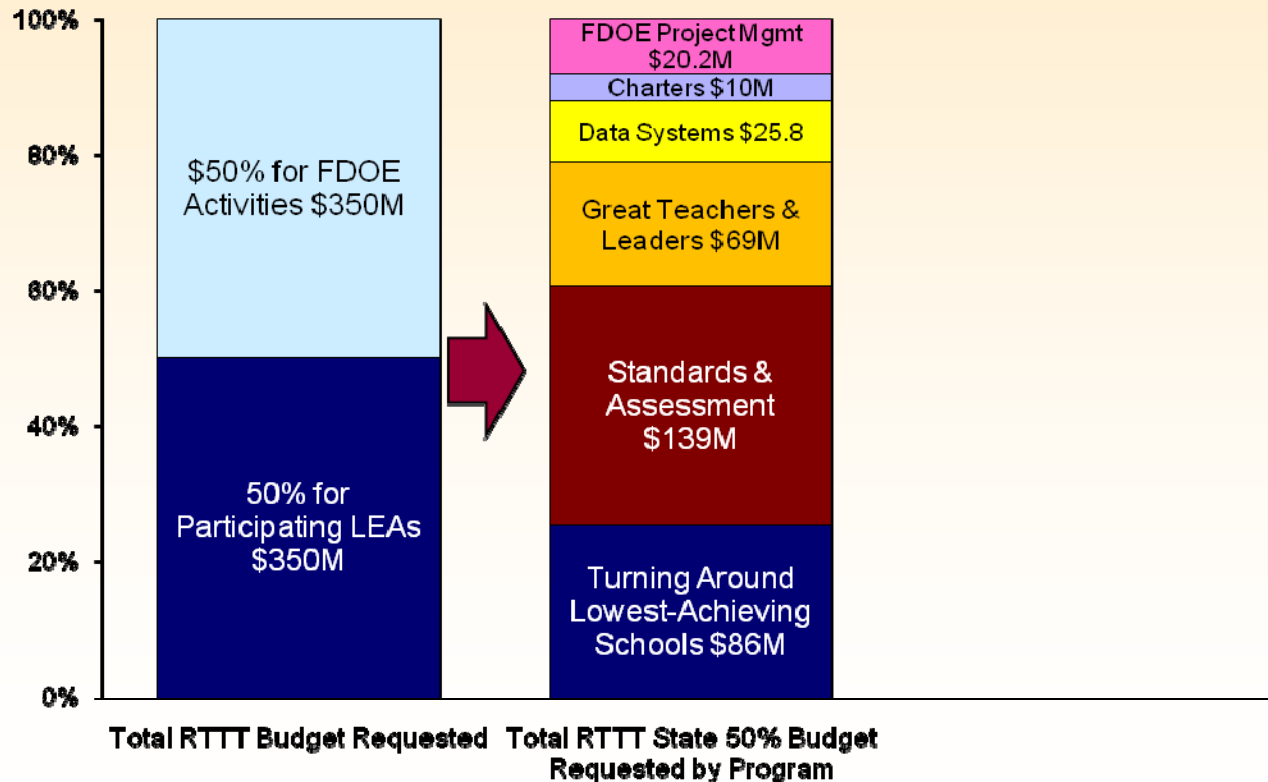
- Four year grant addressing comprehensive reform of Florida's Educational System
- Race to the Top Goals:
 - Adopting standards and assessments that prepare students to succeed in college and the workplace and to continue in the global economy
 - Building data systems that measure student growth and success, and inform teachers and principals about how they can improve instruction;
 - Recruiting, developing, rewarding, and retaining effective teachers and principals, especially where they are needed most;
 - Turning around our lowest-achieving schools.



Florida's Proposed RTTT Budget

- Final figure: \$700,000,000 (50% = \$350,000,000)
- State's 50% of RTTT funds will benefit every student in the state, regardless of school attendance in a Participating LEA

Total Florida RTTT Budget Requested, State 50%



Florida's Proposed RTTT Budget

					Total
	2010-11	2011-12	2012-13	2013-14	
Standards and Assessments	21,139,000	38,020,000	37,920,000	41,920,000	138,999,000
Data Systems	6,417,673	10,686,538	4,414,627	4,325,741	25,844,579
Struggling Schools	16,073,600	22,594,300	24,736,550	22,595,550	86,000,000
Charter Schools	2,500,000	2,500,000	2,500,000	2,500,000	10,000,000
Great Teachers and Leaders	12,739,312	18,078,916	21,675,646	16,418,378	68,912,252
DOE Project Management and Oversight	5,106,852	5,045,772	5,045,772	5,045,773	20,244,169
Total	63,976,437	96,925,526	96,292,595	92,805,442	350,000,000

Formula Funds \$ 350,000,000

Total Request \$ 700,000,000



Standards and Assessments (B)(3)

Initiative	Total Budget	Procurement
Curricular tools to implement the common core	\$46,619,000	Competitively bid contracts
Support for the transition to high-quality assessments (interim and formative), international assessment comparisons	\$81,480,000	Competitively bid contracts
Increased access to STEM courses	\$4,500,000	Competitive grants to consortia
Classroom support for lesson study	\$6,400,000	Included in assessment contracts
Total	\$138,999,000	



Data Systems to Support Instruction (C)(2) & (3)

Initiative	Total Budget	Procurement
Accessing and Using State Data	\$11,773,653	Competitively bid contract(s)
Using Data to Improve Instruction	\$14,070,926	Competitively bid contract(s)
Total	\$25,844,579	



Great Teachers & Leaders (D)(2)-(5)

Initiative	Total Budget	Procurement
Improve measurement of academic gain	\$5,800,000	Competitively bid contracts
Implement rigorous, transparent, and fair evaluation systems for teachers and principals	\$4,795,992	Competitively bid contracts
Incorporate evaluation results into making career decisions (including financial consultants)	\$12,705,000	Competitively bid contracts
Assignment of effective teachers and principals to high-need schools	\$25,642,000	Competitive grants to teacher preparation programs, contracts for principal preparation programs
Improve access to teachers in hard-to-staff subjects and assignment of teachers to high-poverty/minority schools	\$10,200,000	Competitively bid contract(s)



Great Teachers & Leaders (D)(2)-(5) (continued)

Initiative	Total Budget	Procurement
Use performance measures to improve contributions of teacher and principal preparation programs	\$1,620,000	Competitively bid contract(s) and/or grants
Improve LEAs' ability to provide effective professional development	\$5,404,380	Competitively bid contract(s)
Establish a Community of Practitioners	\$744,880	Competitively bid contract(s) and/or grants
Great Teachers & Leaders Evaluation	\$2,000,000	Competitively bid contract with national consulting firm
Total	\$68,912,252	



Turning Around the Lowest-Achieving Schools (E)(2)

Initiative	Total Budget	Procurement
Recruit high-quality teachers	\$9,000,000	Competitively bid contract(s)
Leadership pipeline for turnaround principals and assistant principals	\$6,000,000	Competitively bid contract(s)
Build district-level capacity for turnaround in rural districts	\$1,500,000	Competitively bid contract(s)
Provide DA summer academy for lowest 5% schools and their feeder patterns	\$8,000,000	Subgrants to fiscal agent districts for regional DA program
Partner with effective charter school operators	\$20,000,000	Competitively bid contract(s)
Improve and expand STEM career and professional academies	\$10,000,000	Combination of contracts and subgrants to districts
Provide regional reading coordinators	\$12,500,000	Subgrants to DA fiscal agent districts



Turning Around the Lowest-Achieving Schools (E)(2) (continued)

Initiative	Total Budget	Procurement
Provide regional STEM coordinators	\$7,000,000	Subgrants to DA fiscal agent districts
Implement community compacts in one district	\$12,000,000	Subgrant to selected district
Total	\$86,000,000	



Charter Schools

- Section E budget includes \$20,000,000 that will be competitively awarded to high-quality charter operators for the purpose of opening charter schools in the feeder patterns of persistently lowest-achieving schools.
- The overall budget includes \$10,000,000 to be used to make competitive awards to charter schools or appropriate organizations for the purpose of implementing unique innovations that align with one or more of the four assurances.



Contracts vs. Grants



Contracts vs. Grants

- Contracts:
 - Not for Profit & For Profit
 - Public and Private Entities
 - Typically a Vendor Relationship
- Grants:
 - Not for Profit
 - Typically Public Entities
 - Typically a Sub-Recipient Relationship





State Level Procurement Processes and Procedures



State Law and Rules

Florida Statute, Chapter 287

<http://www.leg.state.fl.us/Statutes/index.cfm?Mode=View%20Statutes&Submenu=1&Tab=statutes>

Florida Administrative Code 60A-1

<https://www.flrules.org/Default.asp>



Responsibilities

- State Responsibilities:
 - Coordinate RTTT Procurement activities
 - Monitor contracts and activities associated with RTTT
- Local Responsibilities
 - Procurement of Services and Resources
 - Implementation of RTTT activities



Applicable Procurement Methods

- Request for Quote (RFQ)
- Invitation to Bid (ITB)
- Request for Proposal (RFP)
- Invitation to Negotiate (ITN)



Request for Quote (RFQ)

- Purchase against a Department of Management Services--State Term Contract
- Only State term Contract Vendors contacted
- Minimum number of quotes identified in the specific state term contract
- Scope of Work nor award is posted on the Vendor Bid System



Invitation to Bid (ITB)

- Scope of Work and/or Specifications are clearly defined
- Posted on the Vendor Bid System (VBS) and DOE's RTTT website
- Awarded based on the lowest price
- Agency decision posted on the VBS and DOE's RTTT website



Request for Proposal (RFP)

- Scope of Work and/or Specifications are defined
- Posted on the Vendor Bid System (VBS) and DOE's RTTT website
- Evaluated based on a number of evaluation criteria (including price) that will be provided in the procurement document
- A team of evaluators score based on the evaluation criteria in the procurement document
- Vendor(s) with the best score is awarded
- Agency decision is posted on the VBS and DOE's RTTT website



Invitation to Negotiate (ITN)

- Used to determine the solution that is the best value
- Posted on the Vendor Bid System (VBS) and DOE's RTTT website
- Evaluated based on a number of criteria that will be defined in the procurement document
- A team of evaluators score based on the criteria and a determination as to which vendors to negotiate with is made
- A team of negotiators negotiate with the selected vendor(s)
- Vendor(s) with the best value is recommended for award
- Agency decision posted on the VBS and DOE's RTTT website



Procurement Documents



What to look for...

- Procurement documents will provide:
 - Contact information (Procurement Analyst/ Procurement Office)
 - Schedule of Events
 - Due date for questions
 - Due date for DOE responses to questions received timely from vendors (addendum posted on Vendor Bid System)
 - Due date, time, and location for responses
 - Date , time, and location of Opening (open to public)
 - Date of Evaluation meetings (open to public)
 - Anticipated date of Negotiations (not open to public)
 - Anticipated date of award



What to look for...(con't.)

- Procurement documents provide:
 - Protest Rights
 - Restriction on Communications with Department Staff (vendor may be disqualified)
 - Information regarding identification of content that is confidential, trade secret or otherwise not open for disclosure



What to look for...(con't.)

- Procurement documents will provide:
 - Instructions for submission:
 - Format
 - Number of copies and packaging
 - Response content
 - Required forms:
 - All Addenda
 - Disclosure Form (Certification of no conflict of interest)
 - Transmittal Letter (certification to certain requirements of the solicitation)
 - Drug Free Workplace



What to look for...(con't.)

- Procurement documents will provide:
 - Requirements for registration to do business with the State – Department of State, Division of Corporations
 - Requirements for subcontracting – Florida Department of Education must approve subcontractors
 - Subcontracting with Florida Certified Minority, Women and Service Disabled Veteran Businesses is encouraged
 - Bid or Performance Bond Requirements, if applicable



What to look for...(con't.)

- Procurement documents will provide:
 - Scope of Work
 - Evaluation criteria (points allocated to each criteria)
 - Deliverables
 - Financial consequences
 - Contract Standard Terms and Conditions
 - Other requirements specific to the method of procurement



Vendor Requirements



Vendor Requirements

- Vendors must register with:
 - Department of State, Division of Corporations
<http://www.sunbiz.org/index.html>
 - MyFloridaMarketPlace –
http://dms.myflorida.com/business_operations/state_purchasing/myflorida_marketplace/mfmp_vendors
 - Central Contractor Registration (CCR)
<https://www.bpn.gov/CCR/default.aspx>
 - DUNS Number Registration
<http://fedgov.dnb.com/webform>



Other Requirements

- A contractor is not eligible to be awarded any other contract dealing with that specific subject matter, nor any firm in which there is any interest if the:
 - Contractor is awarded to perform a feasibility study for the potential implementation of a subsequent contract
 - Contractor participates in the drafting of procurement documents
 - Contractor develops a program for future implementation



Resources

- Department Of Education, Race-to-the-Top
www.fldoe.org/arra/racetothetop.asp (General info.)
- Department of Management Services, Vendor Bid System (Electronic Notification Registration or search for solicitations)
http://myflorida.com/apps/vbs/vbs_www.main_menu
- Department of Management Services, Office Of Supplier Diversity (Certified Minority Business Directory)
<https://vendorstrator.dms.myflorida.com/directory>



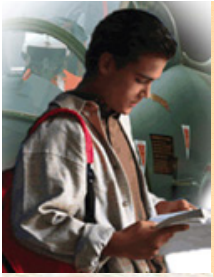
Contact Information

- Receive notice when DOE's RTTT vendor website is updated by registering at <http://data.fldoe.org/listserv/rtttvendor/default.cfm>
- E-mail address for vendors to use in contacting the Department: RTTTVendors@fldoe.org



Q&A





Florida's Race to the Top



Vendor Symposium