



Bargaining 101

FSBA Certified Board Member Forum

Florida School Board Insurance Trust
800 N. Calhoun Street, Conference Room, 2nd Floor
Tallahassee, FL 32303
850.414.2578

Thursday, March 5, 2026

8:00 - 8:30 am Continental Breakfast and Networking

8:30 - 11:30 am New and veteran school board members will gain a knowledge base of the role they play in employee bargaining in Florida. Subjects will include:

- Constitution and Statutory Basis
- Roles of the School Board and Superintendent During Bargaining
- Scope of Bargaining
- Negotiation Models
- Executive Session
- Steps in the Process
- Avoiding Trouble

Don't forget to complete the CBM form to earn points!
The CBM form will be emailed to you tomorrow at noon.